

Masters At Deacon's Walk Board Meeting

March 22, 2016

Present: Bob Kaufenberg, president; Carri Johnson, treasurer; Barb Braaten, secretary; Sue Thaxton, Cedar Management

Guests:

Jason Schott, sales and marketing manager for Horticulture Services

Greg Williams, On Time

Called to Order at 3:45 p.m. by President Kaufenberg.

Two representatives made presentations and answered questions about their companies. Points of interest included:

Jason would be our direct contact person for **Horticulture Services**. His company focuses on townhome areas and emphasizes proper horticulture techniques. They do not accept clients who are more than 30 minutes from their Centerville offices. This makes for a quick response time for snow removal. They use chemicals because organics are as satisfactory in maintaining lawns. They use plows with bobcats. They use snow blowers up to 3" from the garage doors. They use poly edges on the plows. They manufacture equipment that they need themselves.

Greg Williams made a presentation for **On Time**. They have been in business since 2003. They have offices in Blaine and Bloomington. They do no sub-contracting. All crew members are in uniforms, the walk behind the movers. If there is a 48" open areas, they use riding mowers. They are the contractor for Amen Corner. Greg would be our account representative. They insist that the previous company do the irrigation start up. The shovel a 3' space in front of garages.

Both companies would shovel steps from edge to edge. They each do an "opening up" sweep and return for detail work.

Decision:

After discussing the pros and cons, the presentation and professional approach, and the cost of the services, the BOD chose to contract with Horticulture Services.

Respectfully submitted,

Barbara Braaten, secretary